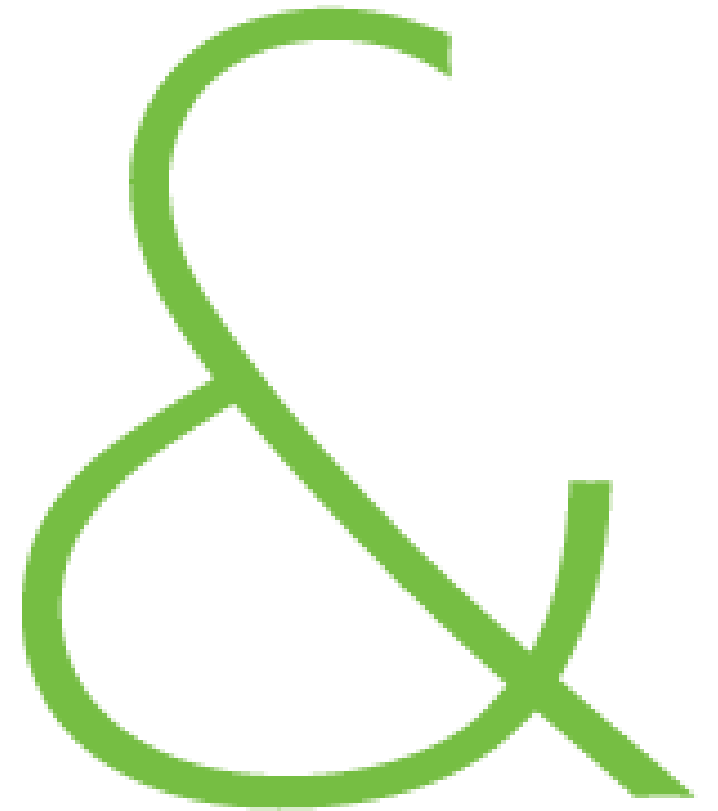


Adam Gassensmith
Manager of Client
Engagement
peters & associates
simplify solve succeed

Catch the Bad Guys Red Handed!

Poll Question

Are you using a Security Information and Event Management (SIEM) solution today?

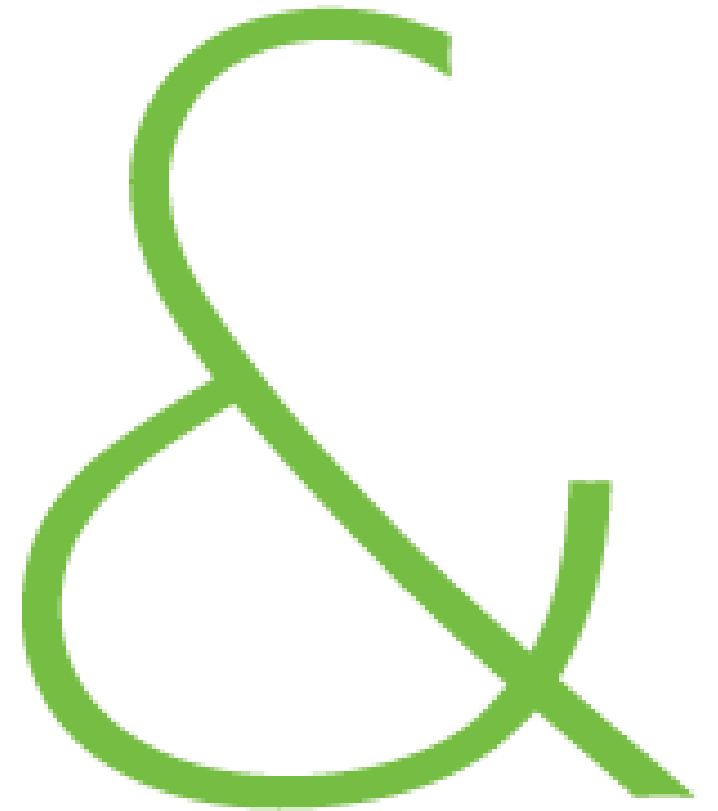


Agenda

A Framework for Cyber Security

Detecting Suspicious Activity

Simplifying Security Management



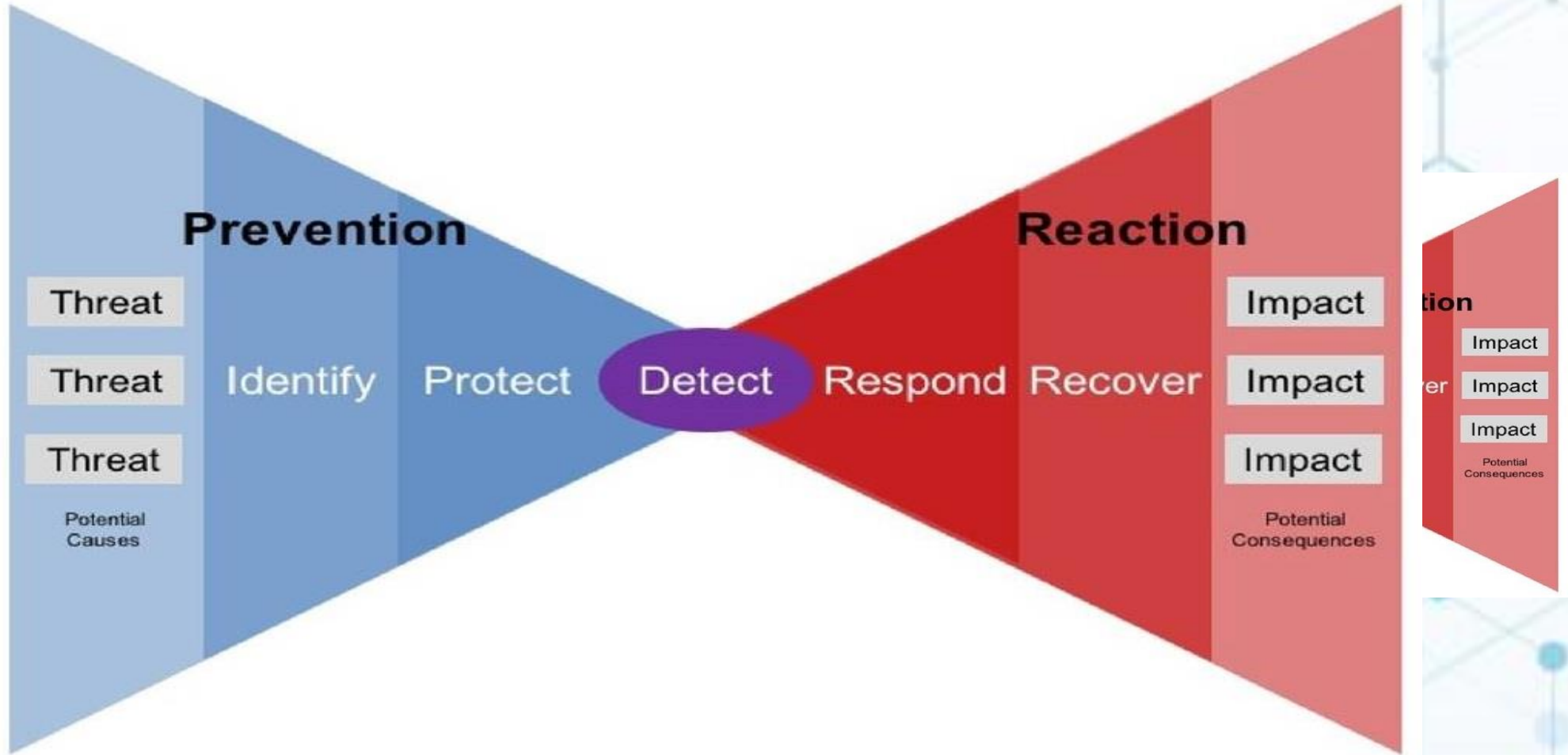
A Framework for Cyber Security



The 5
Cyber

Which
Import

How
Suspi



Introducing the Intrusion Kill Chain



Reconnaissance

Weaponization

Delivery

Exploitation

Installation

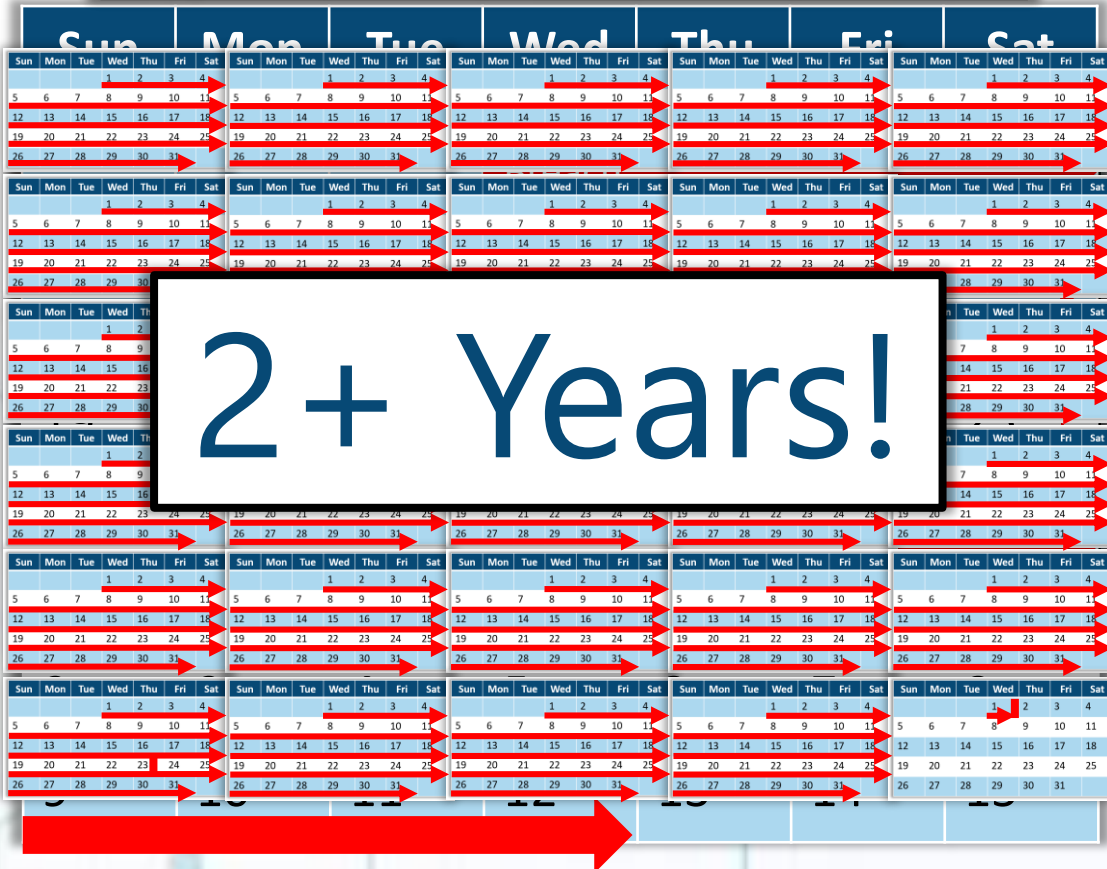
Command & Control

Actions on Objectives

What is Dwell Time?



Average Dwell Time for Non-Ransomware Attacks: 798-869 Days

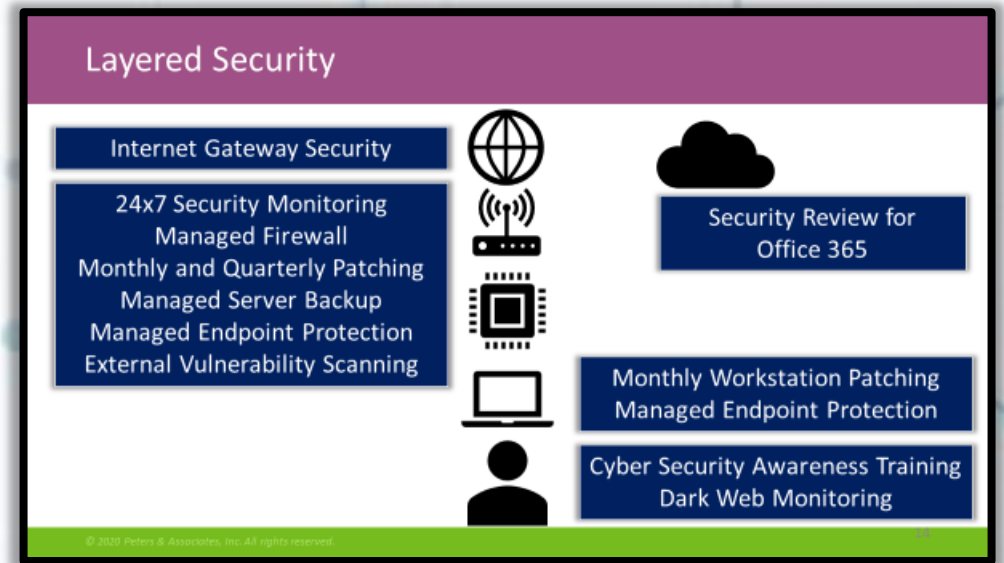


Some Questions you Might be Asking &

Why didn't my traditional AV Solution stop this?!

What about this Next-Gen AV Solution?

But what about my other protection measures?

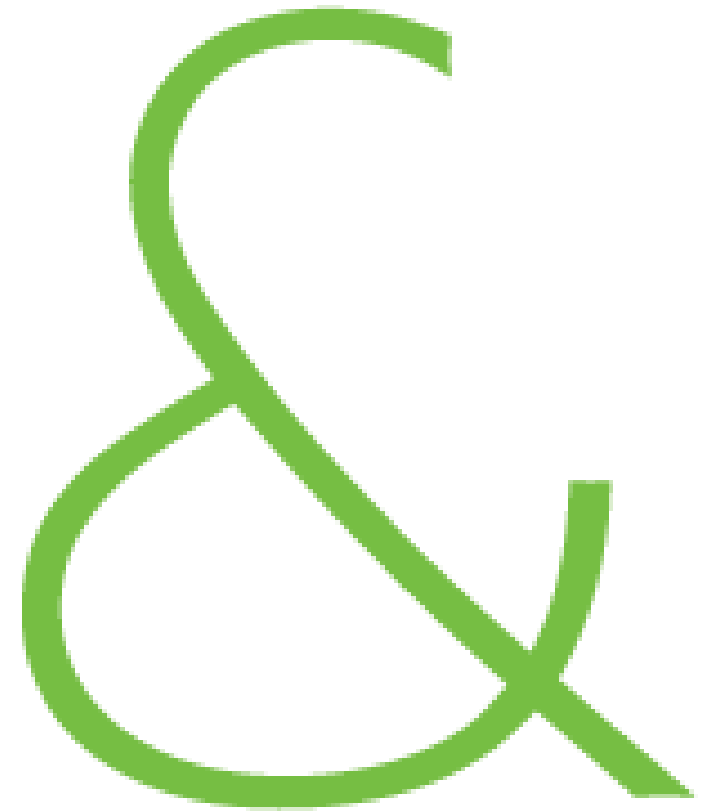


Agenda

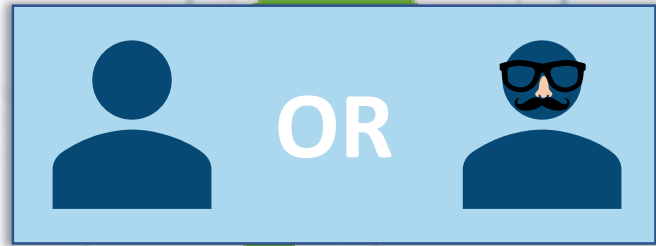
A Framework for Cyber
Security

**Detecting Suspicious
Activity**

Simplifying Security
Management



Detecting Suspicious Behaviors



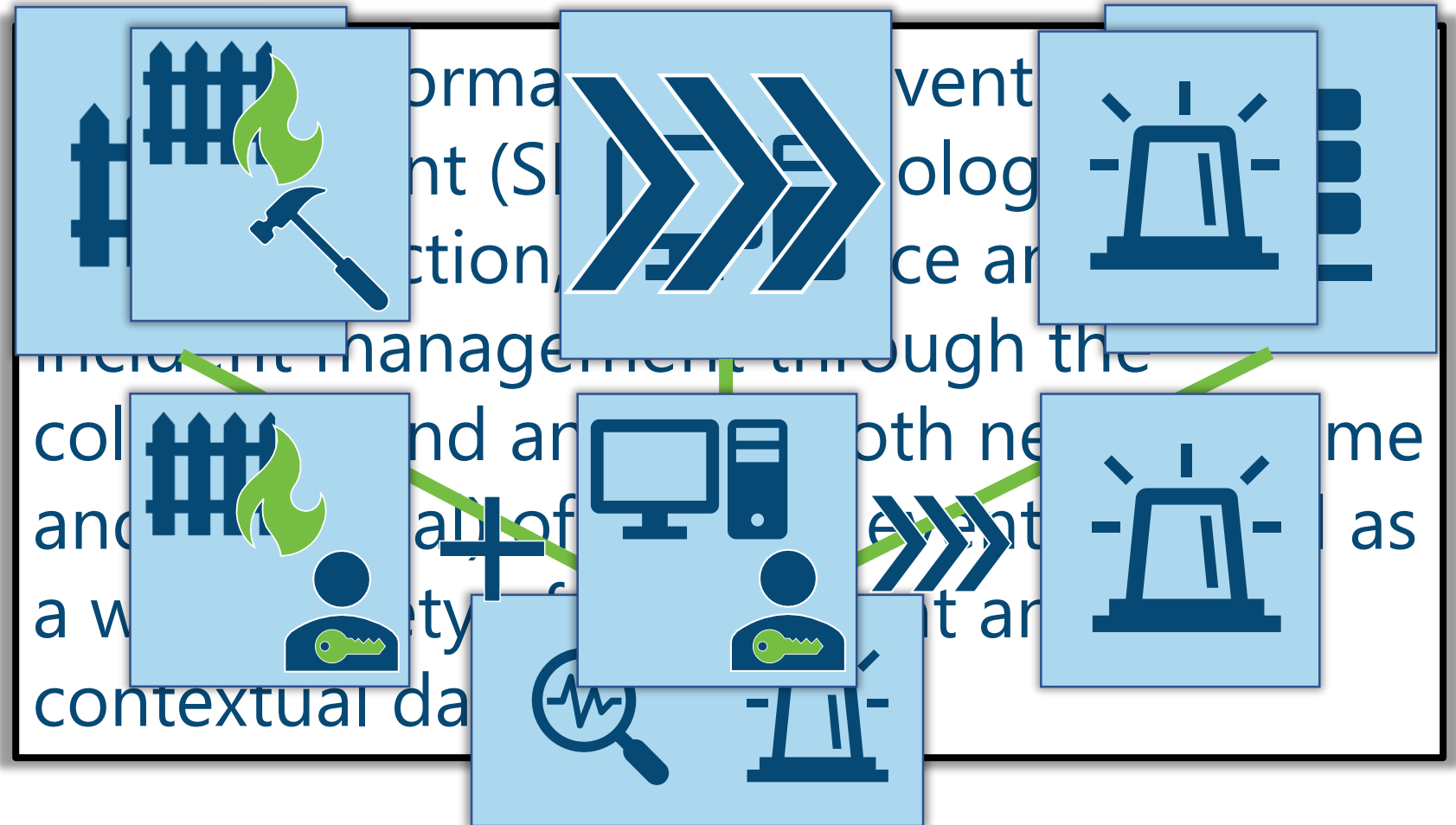
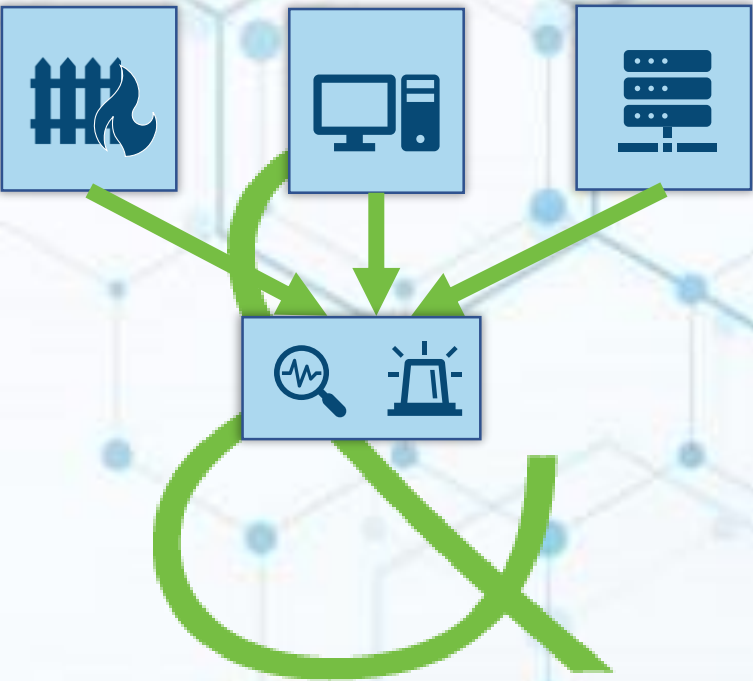
How do you sort out normal activity from authentic activity?

How do you collect information?

How is information correlated?

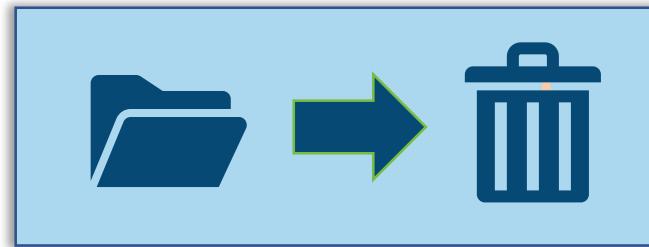
What is a SIEM?

How does a SIEM work?

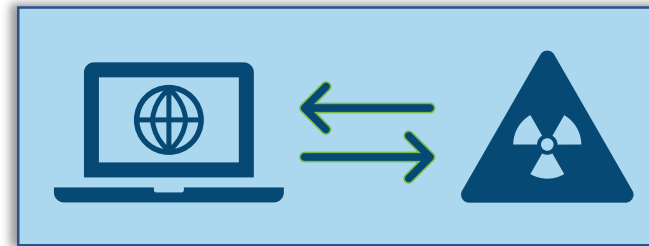


What about ransomware?

Mass File Deletion

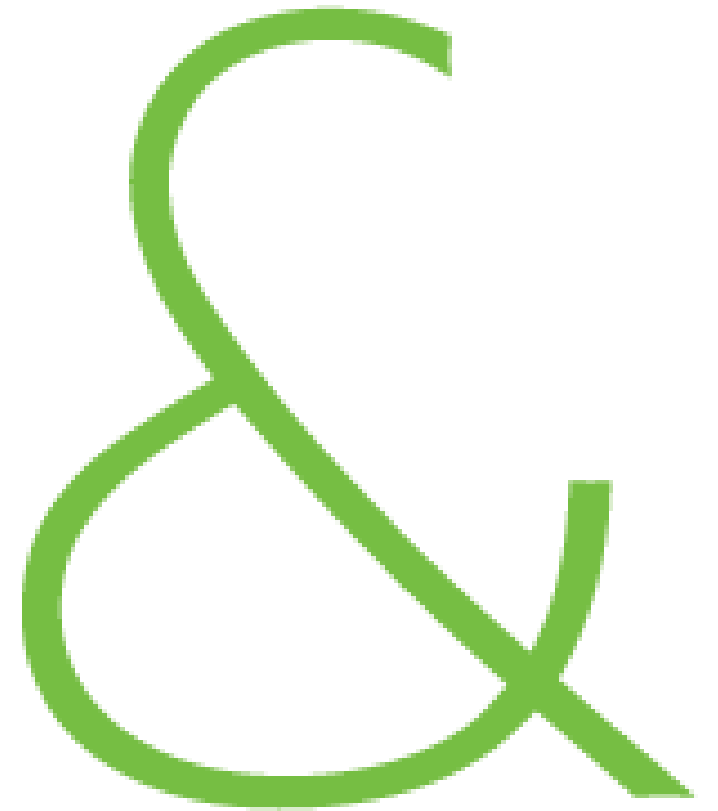


Traffic to Known Bad IPs



Poll Question

Which of the following
regulatory standards
does your organization
adhere to?



Will a SIEM Make Me Compliant?

SIEMs help to achieve the following compliance and regulatory standards:

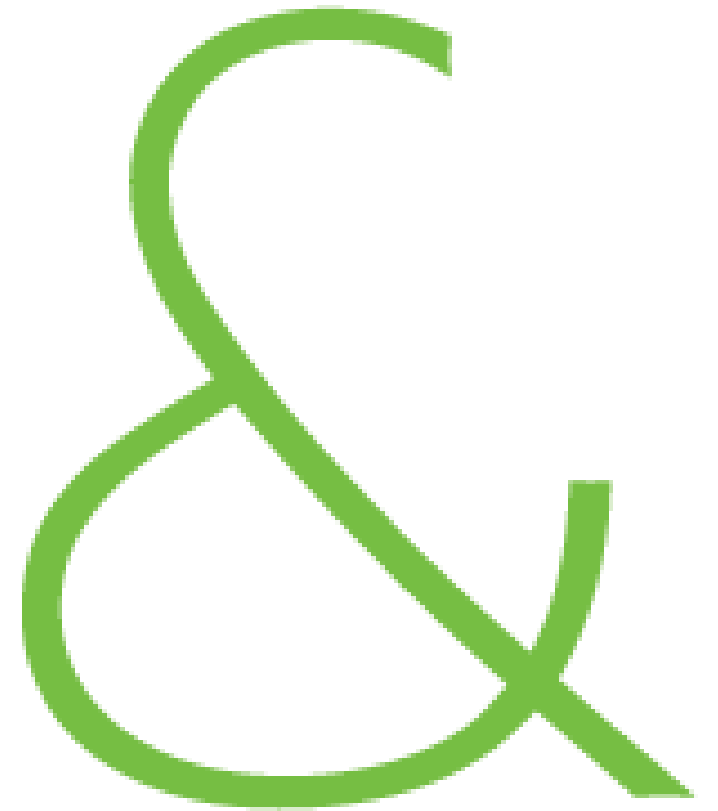
- PCI
- FERPA
- HIPAA
- FISMA
- DFARS

Agenda

A Framework for Cyber
Security

Detecting Suspicious Activity

**Simplifying Security
Management**



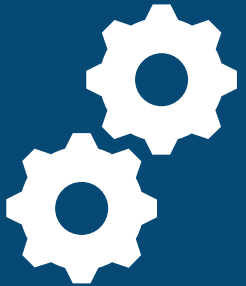


Simplifying Security Management

Responding to Threats

Managing the SIEM Platform

Completing the Security Picture





Responding to Threats



PULSE Alarm

24x7 Security
Monitoring,
Alerting, and
Response

...



Managing the SIEM Platform



PULSE Alarm

24x7 Security Monitoring, Alerting, and Response

Weekly Report Analysis for Suspicious Activity

...



Completing the Security Picture

Layered Security

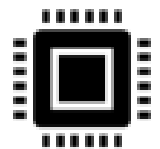
Internet Gateway Security



24x7 Security Monitoring
Managed Firewall



Monthly and Quarterly Patching
Managed Server Backup
Managed Endpoint Protection
External Vulnerability Scanning



Security Review for
Office 365



Monthly Workstation Patching
Managed Endpoint Protection

Cyber Security Awareness Training
Dark Web Monitoring

PULSE Alarm

24x7 Security
Monitoring,
Alerting, and
Response

Weekly Report
Analysis for
Suspicious Activity

Quarterly External
Vulnerability Scan




What's Next?

Schedule a Free External Vulnerability Scan

Schedule a Security One-Day

Get Started with PULSE Alarm



Q&A

peters & associates
simplify solve succeed

Contact us:



Email us at:
info@peters.com



Call us at:
630.832.0075



Chat with us over
coffee



Thank You!

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